



MISSOURI TIMBER PRICE TRENDS

April-June, 2008, Vol. 18 No. 2

Missouri Department of Conservation, Forestry Division

Statewide Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$2,960	\$625	\$1,565	\$1,835	\$1,275	11 Int. - MBF	2
White oak (group)	\$665	\$665	\$665	\$1,800	\$1,040	2 Int. - MBF	1
Sawlogs							
Cottonwood	\$65	\$40	\$55	\$60	\$85	314 Int. - MBF	4
Elm	\$85	\$85	\$85	\$40	-	- Int. - MBF	1
Hackberry	\$85	\$85	\$85	\$60	-	2 Int. - MBF	1
Hard Maple	\$50	\$50	\$50	\$110	\$100	3 Int. - MBF	1
Hickory	\$150	\$40	\$105	\$135	\$110	39 Int. - MBF	5
Mixed Hardwoods	\$215	\$40	\$160	\$260	\$95	734 Int. - MBF	11
Oak (mixed species)	\$225	\$40	\$125	\$165	\$195	1,323 Int. - MBF	7
Post Oak	\$150	\$65	\$145	\$180	\$115	13 Int. - MBF	2
Red oak (group)	\$335	\$40	\$135	\$205	\$150	444 Int. - MBF	8
S Yellow Pine	\$80	\$80	\$80	-	-	89 Int. - MBF	1
Soft Maple	\$165	\$140	\$145	\$195	\$210	10 Int. - MBF	2
Walnut, Black	\$415	\$415	\$415	\$675	\$810	1 Int. - MBF	1
White oak (group)	\$180	\$40	\$85	\$205	\$180	228 Int. - MBF	7
Stave Logs							
White oak (group)	\$150	\$150	\$150	\$290	\$275	12 Int. - MBF	1

North Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$2,960	\$625	\$1,565	\$1,520	\$1,305	11 Int. - MBF	2
White oak (group)	\$665	\$665	\$665	\$960	-	2 Int. - MBF	1
Sawlogs							
Cottonwood	\$65	\$40	\$55	\$60	-	312 Int. - MBF	3
Hard Maple	\$50	\$50	\$50	\$40	-	3 Int. - MBF	1
Hickory	\$50	\$40	\$50	-	-	12 Int. - MBF	2
Mixed Hardwoods	\$165	\$40	\$125	\$105	-	158 Int. - MBF	5
Oak (mixed species)	\$140	\$40	\$65	\$95	\$150	85 Int. - MBF	4
Red oak (group)	\$85	\$40	\$65	\$135	-	157 Int. - MBF	3
Soft Maple	\$165	\$140	\$145	\$195	-	10 Int. - MBF	2
Walnut, Black	\$415	\$415	\$415	\$655	\$815	1 Int. - MBF	1
White oak (group)	\$60	\$40	\$45	\$170	-	155 Int. - MBF	3

Stave Logs

White oak (group)	\$150	\$150	\$150	\$290	-	12 Int. - MBF	1
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Central Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Cottonwood	\$60	\$60	\$60	-	\$85	1 Int. - MBF	1
Elm	\$85	\$85	\$85	-	-	- Int. - MBF	1
Hackberry	\$85	\$85	\$85	-	-	2 Int. - MBF	1
Hickory	\$60	\$60	\$60	\$130	-	3 Int. - MBF	1
Mixed Hardwoods	\$100	\$85	\$100	\$85	\$95	199 Int. - MBF	2
Red oak (group)	\$165	\$125	\$155	\$125	\$150	6 Int. - MBF	2
White oak (group)	\$165	\$150	\$165	\$165	\$185	21 Int. - MBF	2

Southwest Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Mixed Hardwoods	\$125	\$125	\$125	-	-	6 Int. - MBF	1

Southeast Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Hickory	\$150	\$40	\$140	\$135	\$110	25 Int. - MBF	2
Mixed Hardwoods	\$215	\$75	\$210	\$295	-	372 Int. - MBF	3
Oak (mixed species)	\$225	\$125	\$130	\$225	\$205	1,238 Int. - MBF	3
Post Oak	\$150	\$65	\$145	\$180	-	13 Int. - MBF	2
Red oak (group)	\$335	\$140	\$175	\$215	\$150	281 Int. - MBF	3
S Yellow Pine	\$80	\$80	\$80	-	-	89 Int. - MBF	1
White oak (group)	\$180	\$160	\$165	\$225	\$175	51 Int. - MBF	2

Averages are based on received reports. Refer to the column headed “# of Rpts.” to get a gauge of how accurate the average prices may be. (“# of Rpts.” refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 7 for a definition of reporting regions.

Note: All prices and volumes are reported in International ¼” MBF Scale. To convert to Int.-BF prices or volume, divide by 1,000. To convert volume from Int.-MBF to Doyle MBF, divide by 1.2. To convert prices from Int.-MBF to Doyle MBF, multiply by 1.2.

Foresters reported stumpage prices resulting from 18 timber sales containing 3,449 MBF located throughout the state.

Editor's Note

Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation Resource Forester or your Consulting Forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation's Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the Resource Forester or MDC Regional Office nearest to you. You can locate a Consulting Forester by visiting the Mo. Consulting Forester's Association web site at: www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website <http://mdc.mo.gov/landown/> and clicking on the "Conservation Assistance Contractors" link.

Tom Treiman and John Tuttle, Editors

Note: A "sale" often includes several different species so the number of sales may be less than the "# of Rpts." (number of reports) listed in the tables.

Tree Scale Conversion Factors

Sawlogs - Veneer Logs	Int'l = Doyle x 1.2
Pulpwood Pine	5,200 lbs/cord
Hardwood (hard)	5,600 lbs/cord
Hardwood (soft)	4,200 lbs/cord

Note: All prices and volumes are reported in International ¼" MBF Scale. To convert to Int.-BF prices or volume, divide by 1,000. To convert volume from Int.-MBF to Doyle MBF, divide by 1.2. To convert prices from Int.-MBF to Doyle MBF, multiply by 1.2.

News from Missouri's Neighbors

The market for hardwood lumber has not improved in Tennessee since the last report; still remains "terrible" at best. Two bright spots are railroad ties and pulpwood – both are strong and have increased in price in an attempt to help with the higher cost of transportation primarily. Many sawmills are low in log inventory, partly because of the rainy weather, but also because of the poor market and inability to generate a profit. It is difficult to find something you can cut that will be positive. The high cost of fuel is making it extremely tough for loggers to make ends meet. Tough to find timber to cut as well for some as some landowners, aware of the poor market and are waiting for better times to sell their timber.

Overall, U.S. lumber production through the first quarter this year totaled 7.541 billion board feet, down 16.5% compared to the first three months of 2007, according to the Western Wood Products Association. First-quarter production in the West was down 20.9%, while production in the South declined 12.0%. WWPA also released final 2007 production figures for the West. The region produced 16.3 billion feet last year, a 9.3% decline compared to 2006.

Timber-Mart South reports that south-wide average sawtimber stumpage prices declined significantly this quarter compared to 4th Quarter 2007 and to one year ago. Pulpwood prices, however, eased upwards. Stagnant housing and lumber markets weakened solid wood prices, while strong

domestic and international pulp markets supported higher pulpwood prices. While hardwood lumber markets have been hard-hit by the U.S. housing market slump, hardwood products also have a strong and strengthening export market.

Source: Tennessee Department of Agriculture-Division of Forestry, Western Wood Products Association, Timber-Mart South

Secondary Wood Processors: A New Directory

During the late summer and fall of 2008, the Missouri Department of Conservation will be surveying secondary wood processors (makers of cabinets, flooring, pallets, etc.) to update MDC's free publication, *Directory of Secondary Wood Processors*. The directory will be available in print and on the web and allows landowners, loggers, mills and the general public to easily find the business contacts they need.

The survey is voluntary and no confidential information will be collected or published. If you run (or know someone who runs) a secondary wood processing facility, think of it as free advertising!

Forest Activities

Forests are important to the millions of Missourians who hunt, hike, camp, enjoy scenery, watch birds, canoe, or photograph nature. Missouri is one of America's great forested states, ranking seventh of the 20 northeastern states in the amount of forest land. Forests cover about a third of the state –

forests containing some of the finest oak, walnut, pine, and redcedar found anywhere.

In addition to hiking, camping, wildlife and nature viewing, bird watching forests add to the clear water and scenic beauty associated with many of Missouri's favorite float streams. River access and camping opportunities are available on many Conservation Areas.

Forests near you

The Department of Natural Resources controls over 3,600 developed campsites in Missouri's State Parks, and the Forest Service has another 500 developed campsites in the Mark Twain National Forest. But for those who prefer a more primitive camping experience, most Department of Conservation and Forest Service land is open to camping.

Hikers and backpackers use hundreds of trails in Missouri's forests. The Ozark Trail, when completed, will stretch over 500 miles through the Ozarks from St. Louis to Arkansas. Trails on Conservation Department and Forest Service lands add another 1,200 miles available to hikers. Horseback riders have over 1,000 miles of road and trails on public land open for riding.

Wilderness Areas offer other opportunities to enjoy the forest. Congress has designated eight federal Wilderness Areas in Missouri, totaling 71,358 acres, on national forest land and national wildlife refuge land. Regulations prohibit management practices, vehicles and motorized equipment in these areas. Wilderness Areas offer the solitude and undisturbed experience that many forest users desire.

News from Missouri

The Missouri Department of Conservation (MDC) recently solicited nominations for the 2008 MDC Regional Logger of the Year Award. There are eight MDC regions throughout the state and each region was given the opportunity to nominate a logger that meets the criteria of the Logger of the Year.

The criteria for being chosen for the MDC Regional Logger of the Year are as follows: must be a logger operating in Missouri that has completed the *Professional Timber Harvester's Training Program* and be current with the qualifications (or equivalent training if the logger is an out of state resident.), must be practicing sustainable forest management, have good forest product utilization, and is implementing best management practices. More criteria for the logger award is that they should have low residual tree damage on their harvests, must be practicing safe work habits and preferably using all the safety equipment, and they must not have any recent complaints or issues working with landowners and foresters on timber sales.

Jim Nelson was selected the Southwest Regional Logger of the Year. Jim Nelson has been operating a logging and sawmill business out of Oldfield, Missouri for over three decades. He and his son Brian were some of the first loggers in the state to voluntarily attend the Professional Timber Harvesters Training and have made it a point to stay current on all requirements of the certification.

Lawrence (Larry) Young and Danny Chaney were selected as

Co-Ozark Regional Logger of the Year Award winners. Danny comes from a family rich with logging experience and history, including his father who was also involved with early education efforts with Missouri's loggers. Danny's quality work was also a major factor in the success of the harvest operations around the conservation flagship of the Ozarks, the Twin Pines Conservation Education Center. Larry Young's logging operation is small scale with many jobs less than 250,000 BF. He has excellent product utilization skills and has found markets for small diameter material, culls, and shortleaf pine. Larry is always agreeable and works well with landowners and foresters.

Joe and Greg Brinkley received the Southeast Regional Logger of the Year Award for 2008. Joe and Greg have cut numerous state land and private land sales for the Department of Conservation throughout the SE Region. They have worked for at least 11 MDC foresters over the past 30 plus years. Joe and Greg have always proven to be easy to work with and do what they say they will do.

Shannon Jarvis received the St. Louis Regional Logger of the Year Award. Shannon's crew has worked for both private landowners and USDA Forest Service. This crew uses directional felling of trees and installs BMPs to prevent erosion as needed. Shannon has been active in the Missouri Forest Products Association and has worked hard to implement new programs.

Crader Distributing Company, headquartered in Marble Hill, Missouri, the exclusive distributor

of STIHL Outdoor Power Equipment in Missouri, Kansas, Nebraska and Southern Illinois, is sponsoring the Logger Award program. STIHL has donated to each Regional Logger Award recipient a Protective Kit.

After all the Regional winners were selected, a committee then selected one as the State Logger of the Year. This committee recently selected Lawrence (Larry) Young as the state winner. Larry will be receiving his award at the Missouri Forest Products Association's summer meeting at the Lake of the Ozarks.

For contact information on any of the loggers mentioned above please contact the nearest MDC forester or give me a call. John Tuttle (573)522-4115 ext 3304

Missouri Timber Price Trends tracks market prices for Stumpage. Reports on the Stumpage Market are received from Missouri Department of Conservation Resource Foresters and private consulting foresters. Stumpage refers to timber sold on the stump and does not reflect delivered mill prices. These reports should serve as a general guide to track stumpage prices. Landowners should not use this report to replace a timber inventory and marketing assistance as methods of conducting a sale. Missouri Department of Conservation Resource Foresters will be able to provide information on current, local market conditions. Details of all private sales and delivered prices are kept confidential.

Missouri Department of Conservation

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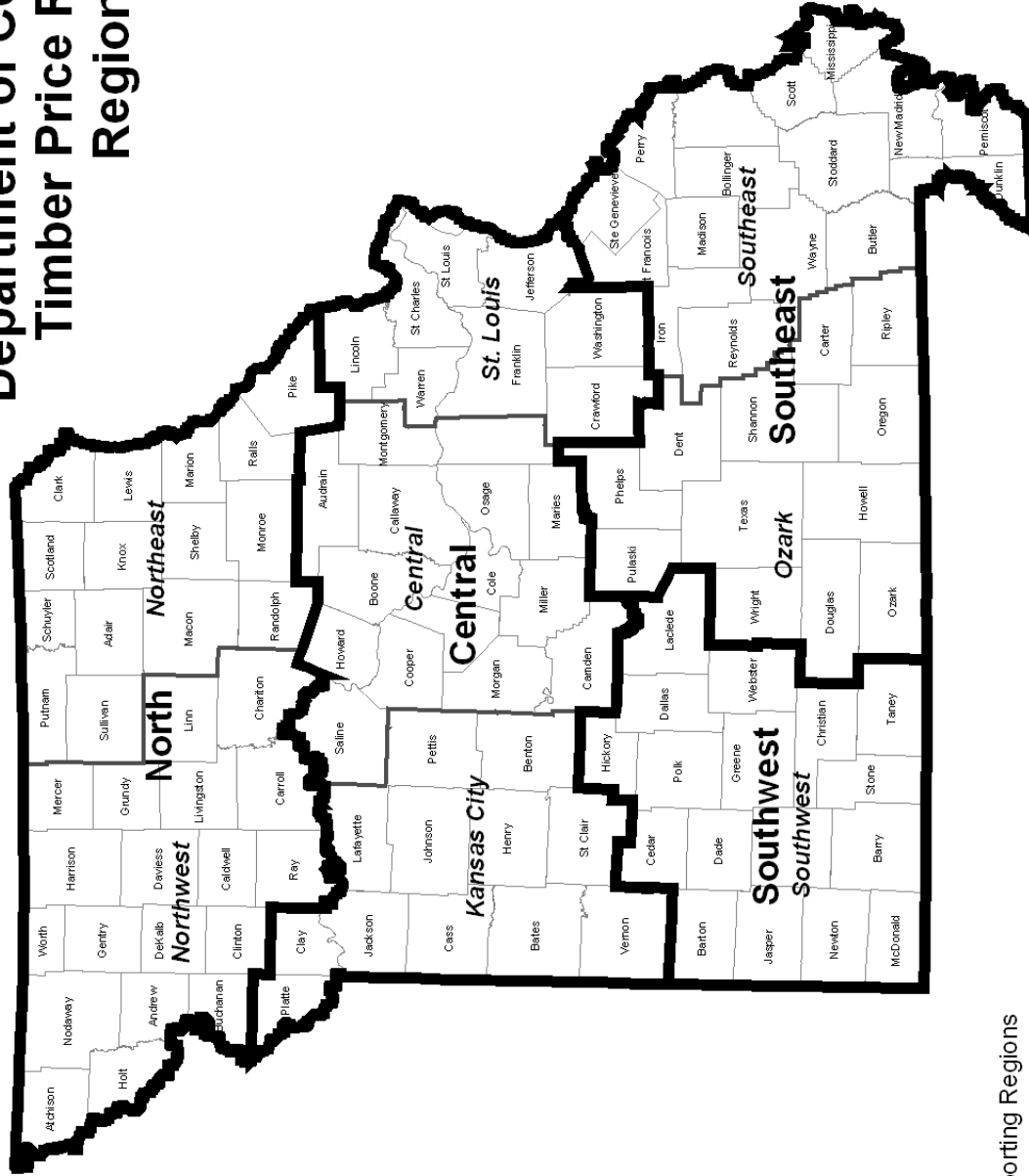
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Missouri Department of Conservation Timber Price Reporting Regions



- Legend**
- Price Reporting Regions
 - MDC Regions
 - County Boundaries



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Return Service Requested